





With WINTERSTEIGER the future belongs to you.

The spirit of sport inspires us and moves us forward. Looking forward brings new technologies and tomorrow's victories. With our innovative developments and products, we are a trustworthy partner for our customers and winter athletes. Together always a ski length ahead. This also applies in the field of ski service machines, of course. With leading edge technologies, unique machine specifications and first-class after-sales service, we sustainably ensure your success.

Beyond this, the long service life, the constant quality of the finish and a wide range of machine types make WINTERSTEIGER a perfect partner for all those who want to provide a first-class ski and snowboard service.

The following pages illustrate in detail what the world market leader can offer you.



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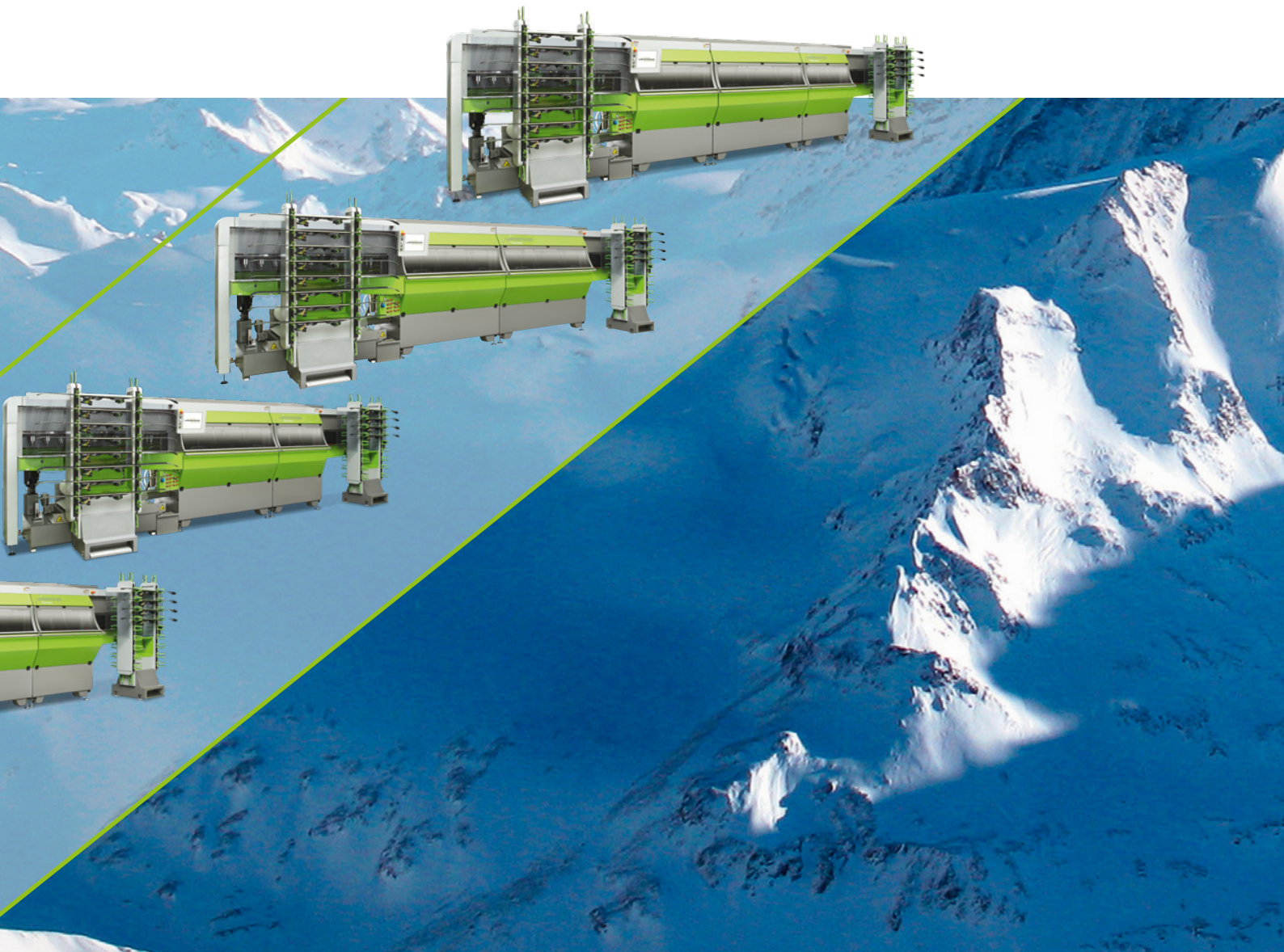
Mercury

Discovery

Automation for all. From entry-level to full-featured.

From the smallest service shop to the largest rental fleets, the WINTERSTEIGER machine family covers the requirements of any customer. Thanks to the intelligent modular system, automated machines can be designed for any level of service volume.

Our absolute possibilities in terms of equipping the machine are unique: all modules can be flexibly combined, and each automated machine individually geared to reflect any shops workflows. The customer and the customer's requirements are always the starting point for our planning. At WINTERSTEIGER, technology accommodates the customer's needs, and not the other way round.



Service volume/year

Your benefits summed up:

Precisely tailored to your needs

- 7 machine sizes to choose from
- Flexibly combine the modules Belt, Stone, Disc, Polishing and Finish
- A large selection of consumables to meet any shop's tuning requirements
- Extremely small footprint

Efficient and economical operation

- Grinding of all types of skis and snowboards without suction cups
- Maximum throughput rate
- Long service life of grinding accessories
- User friendly operation with safety thanks to a closed system

Perfectly suited for

- Rocker, V-shape, Carver
- All Mountain, Freeride, Touring Skis
- Cross-country, Telemark, Back Country
- Snowboards

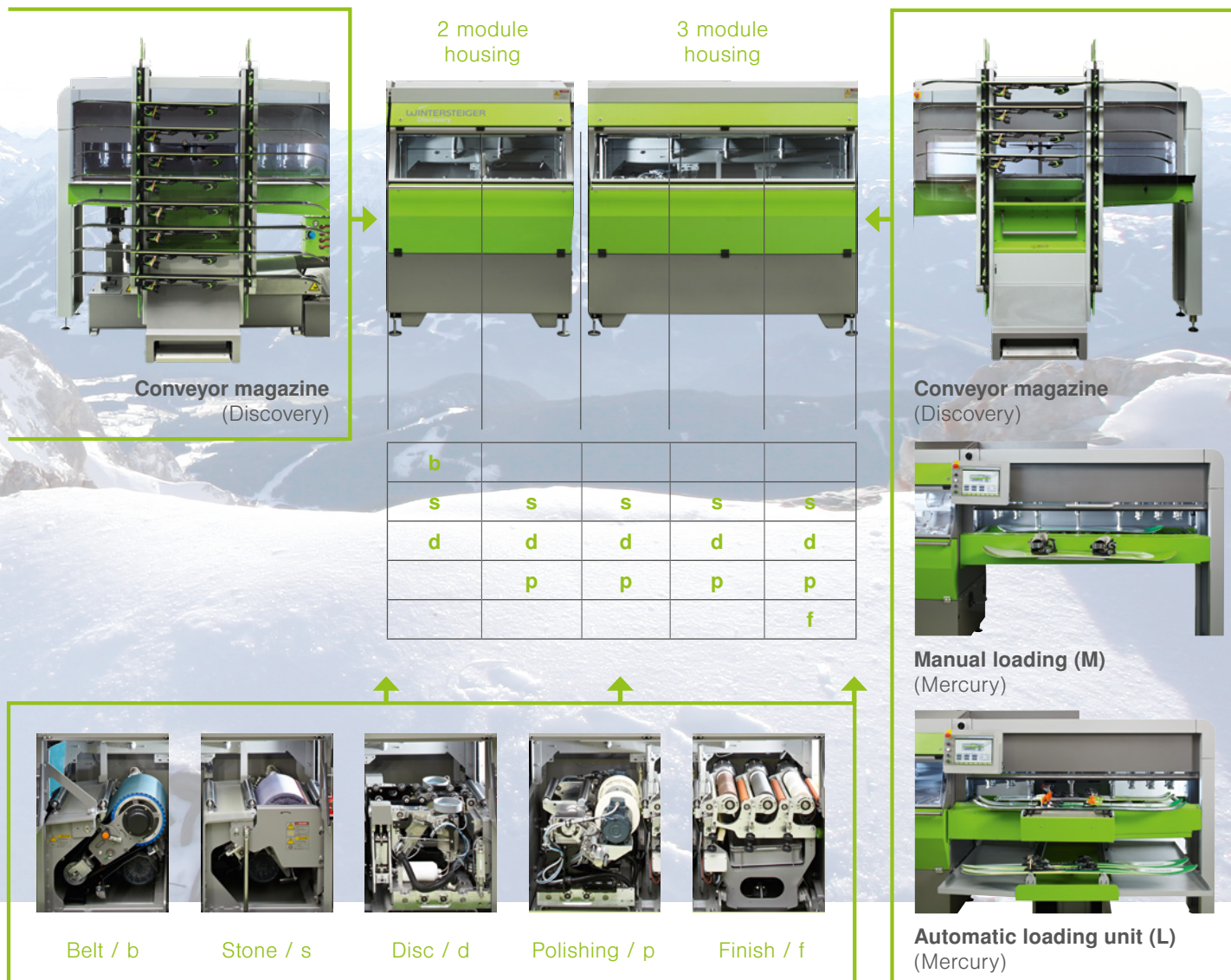


Machines that are as unique as our customers. And to each customer a machine.

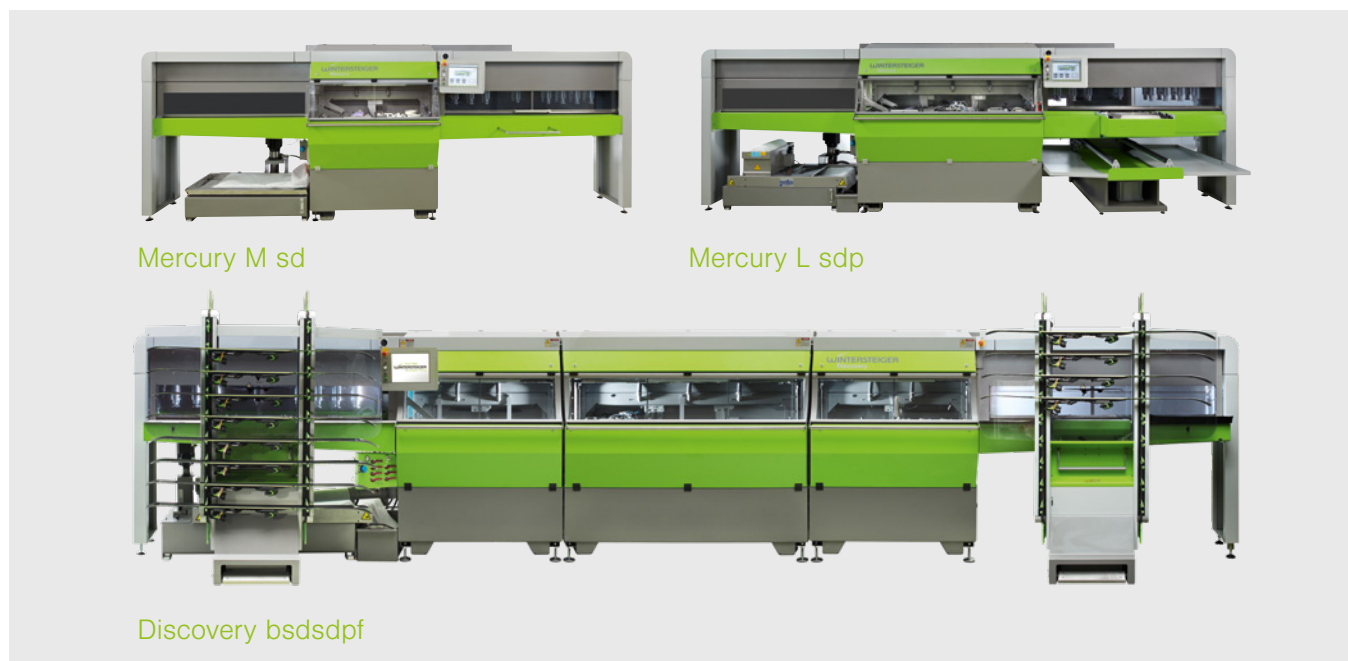
WINTERSTEIGER machines adapt to meet the customer's needs:

- 2 different housing sizes – can be combined for between 2 and 8 processing modules
- 3 loading alternatives – conveniently geared to match needed throughput
- 5 processing modules – for absolute possibilities

The results are countless combinations of machine variants. Designed with all the requirements to be tailored for any shops specific needs. WINTERSTEIGER's experienced sales staff can help compile a machine to fit those needs.



Combination examples:





Mercury

Enter the world of high end service.

With Mercury, WINTERSTEIGER gives you access to the highest end of service performance. Whether Race Carver, All Mountain or Rocker – Mercury's automated service procedure allows you to tune up to 30 pairs of skis to perfection every hour.

Mercury's flexible design can fully meet your needs. Customize your machine by choosing from a wide range of options.

Your benefits summed up:

Precisely tailored to your needs

- 2 loading alternatives: Manual (M) or by loading unit (L)
- 1 housing for 2 or 3 processing modules
- Flexible combination of the modules Belt, Stone, Disc, Polishing or Finish
- Extremely small footprint

Perfect service for more turnover

- Precise and reproducible base structure
- Sharpest edges for increased durability
- Perfectly polished base edge at tip and tail
- Glossy finish thanks to waxing and polishing



Choose from two loading alternatives!

The **manual loading (M)** already offers a high level of convenience thanks to its sophisticated design. The efficient method of loading and unloading skis in pairs also provides a considerable throughput rate.

The **automatic loading unit (L)** is a must-have if you need even higher throughput rates. The Mercury can easily handle up to 30 pairs of skis per hour.



Manual loading (M)



Automatic loading unit (L)



Discovery

The logical continuation of a success story.

In 2005, WINTERSTEIGER established a benchmark and new standards in grinding machines with the introduction of the Discovery. Offering among other things, tuning of skis and snowboards without bridges and suction cups, maximum throughput capacities thanks to ski magazines for 16 skis, and much more. With more than 900 processing modules sold, the Discovery is the most successful tuning machine on the market.

Your benefits summed up:

Precisely tailored to your needs

- 2 different housing sizes – can be combined for between 2 and 8 processing modules
- Flexibly combine the modules Belt, Stone, Disc, Polishing and Finish
- Maximum throughput rate
- Extremely efficient use of space

Perfect service for more turnover

- Precise and reproducible base structure
- Sharpest edges for increased durability
- Perfectly polished base edge at tip and tail
- Glossy finish thanks to waxing and polishing



This success speaks for itself. Development has consistently kept to these high standards – and the results are very promising. The new Discovery is

- even more efficient – with up to 70 pairs of perfectly tuned skis per hour
- even more flexible – all modules can be individually and flexibly combined to match any shops workflows and processes
- and delivers even better quality for perfect tuning results

The Discovery grows to match your service volumes. Its modular design perfectly matches the workshop's requirements and allows for targeted expansion of existing capacities.

Automatic ski magazines for maximum throughput capacities!

Loading and unloading of the Discovery is achieved via mobile ski magazines for up to 16 skis (2 heights are available). Simply load the conveyor magazine, select the program and have more time for other activities.



Ski magazine for 16 skis



Belt module.

Must-have for customer skis and snowboards.

The Belt module ideally supplements the Stone module. If pregrinding is required, the belt ensures an even more efficient workflow in the service workshop. This helps you achieve more throughput, especially with customer skis. Servo-pneumatic grinding pressure control ensures regular material removal and optimum preparation

for stone grinding. The Belt module is also perfectly suited for handling snowboards.

Different contact wheels.

To ensure an optimum match for skis and snowboards, various contact wheels are available, thus supporting a large range of applications.

Oscillating abrasive belts.

Multiple-stage oscillation ensures optimum use of the belt and extends the service life and dressing intervals.

Automatic belt dressing.

After replacing a belt, automated belt dressing means that the module is immediately ready for operation.

Your benefits summed up:

- Ideally supplements the Stone module
- Efficient operation for customer skis and snowboards
- Oscillating abrasive belts for extended life
- Automatic belt dressing





Stone module.

Accurate structures up to the tip.

With a stone width of 350 mm, all types of skis and snowboards can be processed, including fully rockered. The proven swivel mechanism ensures optimum finish up to the tip. Thanks to the new hovering position,

the grinding stone is placed precisely in position. The range of structures is provided by the infinitely adjustable stone and dressing speed as well as the double-sided, multi-state diamond dresser system (adjustable in steps of 0.01 mm). On top of that, the dressing unit – tried and tested in races – ensures structures of highest precision.

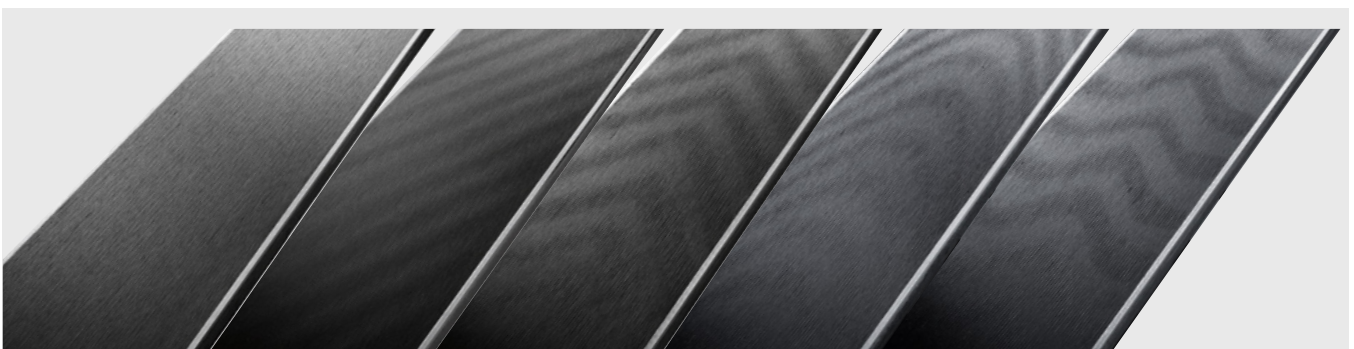


Your benefits summed up:

- Tuned right to the tip
- A variety of structures with maximum precision
- Oscillating grinding stone extends dressing intervals
- Optional racing package for advanced structure options

Longer service life due to oscillating stone.

Multiple-stage oscillation of the grinding stone makes use of the entire width of the stone. This results in longer times between dressing and replacing the grinding accessories, saving both time and money.





Disc module.

Sharpest edges thanks to Ceramic Disc Finish.

The automated machines' Ceramic Disc Finish for tuning side and base edges is exactly the same technology used by ski manufacturers and racing teams. The self-sharpening discs guarantee absolutely exact edge geometry, precise grinding angle, the smoothest edge surfaces and consistent grinding quality over the entire length of the ski or snowboard. A further advantage: ski and snow-

board rental services can save a lot of money thanks to the longer service life through light and constant material removal.

Perfect edges, even optically.

To ensure a well-balanced structure, the discs are positioned toward the edge when idle and started up only upon contact. The innovative hovering position of the discs provides top repeating

accuracy for set-in point – and thus even more precision.

Individually adjustable.

Maximum flexibility thanks to adjustable side and bottom edge angle.

- Manual: 7 fixed combinations
- Optional: automatically adjustable, with variable combinations of angles



Your benefits summed up:

- Lower material removal optimizes service life
- Precise tuning for exact grinding angles and even edge surfaces
- Sharpest edges thanks to Ceramic Disc Finish
- Flexibly adjustable side and base edge angles

**Ceramic Disc Finish
means: Constant edge
quality from the first to
the last ski/snowboard!**

Have confidence in WINTERSTEIGER's Ceramic Disc Finish:



Edge with traditional belt-grinding – disadvantages:

- No exact edge geometry
- Rounded edges
- Rough surface

Edge with other surface-grinding discs – disadvantages:

- No defined edge angles
- Risk of errors being reproduced due to a single point contact surface
- Large-scale angle adjustment

Your benefits summed up:

For the sports shop

- Precise edge geometry
- Precise edge angles along the whole length of the ski or snowboard
- Fine, smooth edge surface
- Always sharp grinding discs

For the rental shop

- Frequent grinding possible thanks to low material removal
- Long life of rental skis
- No need to change belts
- Long life of disc

For the end user

- Improved turning qualities = more fun and faster learning results
- Better grip on hard slopes = increased safety
- Edges remain sharper for a longer period of time
- Easier turning on the edge = CARVING



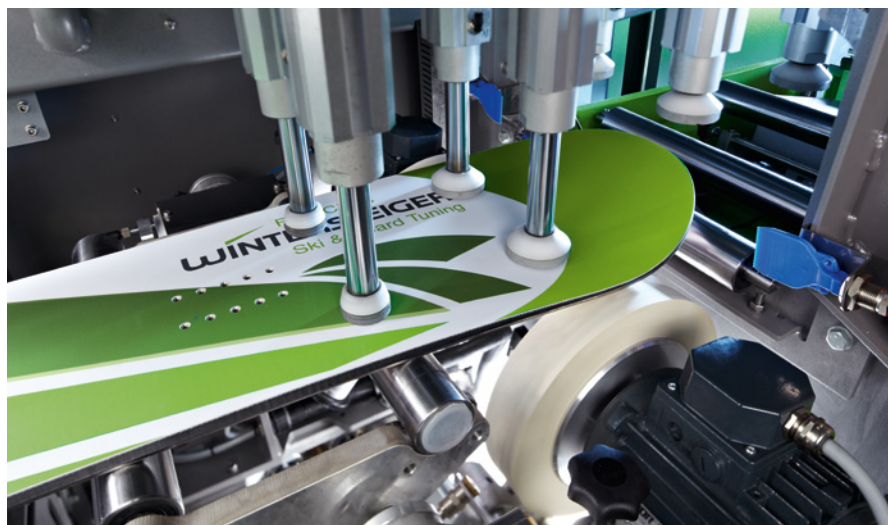
Polishing module.

The finishing touch for perfect edges.

The Polishing module ideally complements the Disc module. Its ceramic bound wheels polish the base edge in the tip and tail areas and thus achieve an optically perfect base edge without the need for hand finishing.

Your benefits summed up:

- Visually perfect base edge from tip to tail
- Automatic angle adjustment to accommodate skis and snowboards
- Ideally supplements the Disc module



Flexibility well thought out.

The high flexibility is further underlined by the adjustable angles of inclination. There is also an optional feature available that allows choosing between 2 inclinations – without having to dress

the polishing disks. This allows both perfect interaction with the Disc module and matching the various grades of ski and snowboards.



Finish module.

Waxed, polished and ready to go.

The Finish module delivers a ready-for-use ski or snowboard. Sophisticated roller technology supports uniform wax application to any ski or snowboard. The oscillating waxing roller improves the waxing results and helps wax to penetrate the base.

Innovation – halogen heater.

The innovative halogen heater ensures more efficient operation. It quickly and economically heats the waxing roller, thus ensuring that the module is ready for use more quickly.

In 3 steps to the perfect finish.

The Finish module processes skis and snowboards in 3 steps. Hot waxing is first followed by pre-polishing and then finer polishing of the ski. Excess wax is removed and

the tuned structure revealed. This eliminates the time-consuming task of subsequently brushing by hand.

Your benefits summed up:

- Oscillating waxing roller for improved results
- Innovative halogen heater saves time
- Waxing and double polishing for a perfect finish





Efficient and economic operation.

No bridges, no suction cups.

Skis or snowboards over 90 cm in length are held and guided through the machine – regardless of their respective surface – using two parallel saddles with 8 clamping cylinders each.

No pre-sorting.

Mercury and Discovery identify the length of skis and snowboards and therefore apply the clamping cylinders in a way to reach the best possible grinding result.

There is no need for a time-consuming pre-sorting.



Easily understandable.

Thanks to their state-of-art, innovative technology the WINTERSTEIGER automatic grinding machines present themselves as machines that are easy and intuitive to use. The 15" color touch screen with its intuitive user interface guarantees fast and clear-cut setting of the required parameters. The structure and program

are easily selected by the convenient „Drag & Drop function“. Whether apprentice or expert – the user experience is optimally tailored to the individual operator level.



Pressure waves in all grinding modules

Longer service life, fewer change intervals.

Pressure curves, which are present in all modules, ensure uniform material removal regardless of the ski's geometry. They adjust to the optimum grinding force, thus ensuring a long service life of the skis.

of the entire width of the respective tool. Compared to abrasive belts, the WINTERSTEIGER discs offer a much longer service life.

The advantage: longer time between dressing and replacements, saving both time and money.

Thanks to the gradually adjustable oscillation of the Belt, Stone and Finish module, the machine makes use



Automatic belt filter.

The optional belt filter cleans the grinding water permanently and uniformly. The grinding residues go directly to the waste receptacle for simple disposal.

The advantages: no downtime, longer service life of grinding water and a user-friendly and ergonomic work environment.

Optional cooling.

Our optional water bath cooler ensures even temperature control of the grinding water, thus achieving constant tuning conditions.

Clean, low-noise working environment.

WINTERSTEIGER machines have a closed processing system, with all the benefits that this means for the well-being of your staff:

- Quiet and clean working environment
- Optimal safety for the operator
- The economic spraying creates less water mist, thus lowering the energy consumption

High capacity yet small footprint.

With its flexible module order and the programmable material removal, the Mercury can handle up to 30 pairs of skis per hour, the Discovery up to 70 pairs. In short: optimal ski and snowboard service in minimum space.

Optional diagnostics.

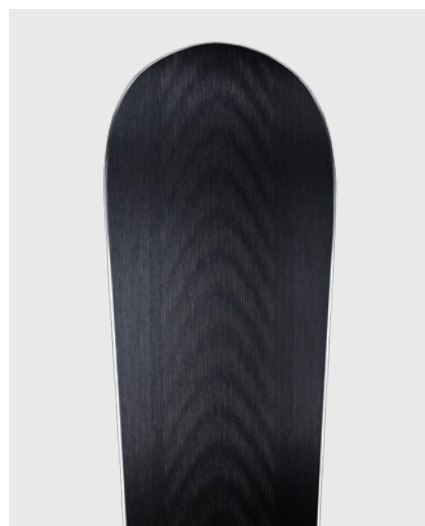
Additionally to improve availability and reduce response times, you also have the option of equipping your WINTERSTEIGER machine with remote service. Your machine's online connection is the directly link to our technical customer service.



Perfect service for more turnover.

- Precise and reproducible base structure
- Sharpest edges for increased durability
- Perfectly polished base edge at tip and tail
- Glossy finish thanks to waxing and polishing

Independent experts confirm the Mercury/Discovery effect: superb turning qualities and optimum edge grip for a better skiing experience and greater safety on the slopes.



Mercury / Discovery

Figures. Data. Facts.

Technical data

Belt module	
Abrasive belt	350 x 1600 mm
Belt grinding speed	200 – 1500 rpm
Belt grinding force	Ski max. 350 N / Board max. 600 N
Stone module	
Grinding stone	Ø 300 x 350 mm
Stone grinding speed	150 – 2000 rpm
Stone grinding force	Ski max. 350 N / Board max. 900 N
Dressing speed	3 – 35 mm/sec
Disc module	
Disc	Ø 154 x 40 mm, optional for children's skis Ø 150 x 40 mm
Disc grinding speed	500 – 4500 rpm
Grinding angle side edge setting manual/electrical	89° – 87° (+/- 0.25°) / 89.5° – 86° (+/- 0.2°)
Grinding angle base edge setting manual/electrical	0.75° – 3° (+/- 0.25°) / 0.5 – 4° (+/- 0.2°)
Disc grinding force	30 – 75 N
Polishing module	
Polishing disc	Ø 250 x 50 mm
Polishing disc speed	1000 – 1700 rpm
Polishing disc inclination	0,5° – 4°
Polishing disc force	30 N – 75 N
Finish module	
Waxing roller	Ø 100 x 350 mm
Pre-polishing roller	Ø 100 x 350 mm
Fine polishing roller	Ø 100 x 350 mm
Halogen heater output	1.4 kW
Feed speed	5 – 15 m/min

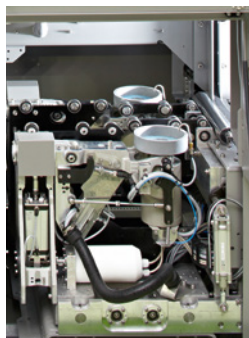
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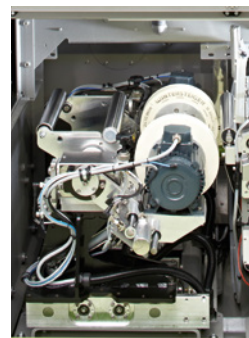
Belt / b



Stone / s



Disc / d



Polishing / p



Finish / f

Mercury

Figures. Data. Facts.

Technical data

Dimensions sports equipment			
Ski length min. – max.	90 – 200 cm (215 cm when entered manually)		
Ski width min. – max.	60 – 140 mm (with waist max. 100 mm)		
Snowboard length min. – max.	90 – 200 cm (215 cm when entered manually)		
Snowboard width min. – max.	200 – 340 mm		
CC ski length min. – max.	90 – 200 cm (215 cm when entered manually)		
CC ski width min. – max.	35 – 60 mm		
Wider ski length min. – max.	90 – 200 cm (215 cm when entered manually)		
Wider ski width min. – max.	110 – 190 mm (individual entry)		

	Mercury M/L sd	Mercury M/L sdp	Mercury M/L ssd
Weight	Approx. 2020/2260 kg (4453/4983 lbs)	Approx. 2490/2730 kg (5490/6019 lbs)	Approx. 2580/2820 kg (5688/6217 lbs)
Coolant tank volume	200 liters (53 gal)		
Band filter (optional) performance	60 l/min (16 gal/min)		
Compressor (optional) capacity	250 l/min (66 gal/min) at 7 bar		
Noise emission	Approx. 76.6 dB (A)		

Supply voltage	3/N AC 400 – 415 V, 50 Hz		
Rated current	12.7/13.0 A	18.5 A	24.4 A
Fuse protection min./max.	16/32 A	20/32 A	32/32 A
Nominal load	8.9/9.2 kW	10.5/10.8 kW	13.2/13.5 kW

Supply voltage	3 AC 208 – 220 V, 60 Hz		
Rated current	20.7/21.0 A	23.6/23.9 A	27.8/28.1 A
Fuse protection min./max.	25/40 A	30/40 A	35/40 A
Nominal load	8.9/9.2 kW	10.5/10.8 kW	13.2/13.5 kW

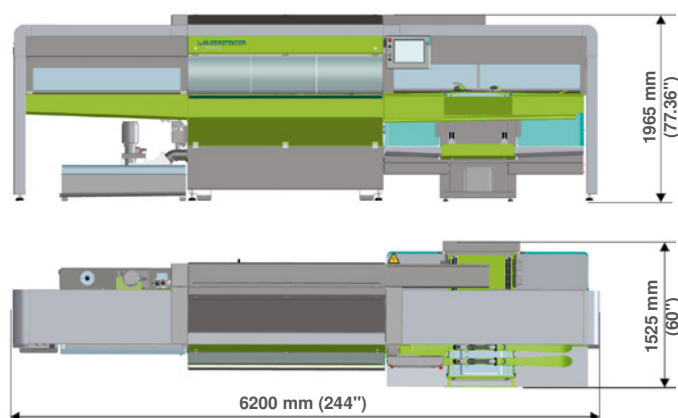
Capacity max. (pairs ski/hour)	30		
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We reserve the right to make technical modifications.

Mercury M sd



Mercury L sd/sd



Discovery

Figures. Data. Facts.

Technical data

Dimensions sports equipment	
Ski length min. – max.	90 – 195 cm (215 cm when entered manually)
Ski width min. – max.	60 – 140 mm (with waist max. 115 mm)
Snowboard length min. – max.	90 – 195 cm (215 cm when entered manually)
Snowboard width min. – max.	200 – 340 mm
CC ski length min. – max.	90 – 195 cm (215 cm when entered manually)
CC ski width min. (without/with edge tuning)	35/60 mm
Wider ski length min. – max.	90 – 195 cm (215 cm when entered manually)
Wider ski width min. – max.	140 – 190 mm (waist min. 100 mm)

	Discovery sd	Discovery sdf	Discovery sdsd	Discovery bdsd	Discovery sdsdf	Discovery sdsdpf
Weight	Approx. 2500 kg (5512 lbs)	Approx. 2920 kg (6438 lbs)	Approx. 3700 kg (8157 lbs)	Approx. 4200 kg (9259 lbs)	Approx. 4120 kg (9083 lbs)	Approx. 4600 kg (10141 lbs)
Coolant tank volume	200 liters (53 gal)	200 liters (53 gal)	200 liters (53 gal)	350 liters (93 gal)	200 liters (53 gal)	200 liters (53 gal)
Band filter (optional) performance	60 l/min (16 gal/min)	60 l/min (16 gal/min)	60 l/min (16 gal/min)	110 l/min (29 gal/min)	60 l/min (16 gal/min)	60 l/min (16 gal/min)
Air requirement, operating pressure	250 l/min (66 gal/min) at 7 bar	1200 l/min (317 gal/min) at 7 bar	250 l/min (66 gal/min) at 7 bar	250 l/min (66 gal/min) at 7 bar	1200 l/min (317 gal/min) at 7 bar	1200 l/min (317 gal/min) at 7 bar
Noise emission	Approx. 76.6 dB (A)					
Supply voltage	3/N AC 400 – 415 V, 50 Hz					
Rated current	14.8 A	19.5 A	22.8 A	27.2 A	26.2 A	27.4 A
Fuse protection min./max.	20/50 A	25/50 A	32/50 A	32/50 A	32/50 A	32/50 A
Nominal load	9.7 kW	12 kW	15.6 kW	20.6 kW	17.9 kW	19.5 kW
Supply voltage	3 AC 208 – 220 V, 60 Hz					
Rated current	23.0 A	28.3 A	35.8 A	41.6 A	39.3 A	41.3 A
Fuse protection min./max.	30/60 A	35/60 A	40/60 A	45/60 A	45/60 A	45/60 A
Nominal load	9.7 kW	12 kW	15.6 kW	20.6 kW	17.9 kW	19.5 kW

Capacity max. (pairs ski/hour)

70

We reserve the right to make technical modifications.

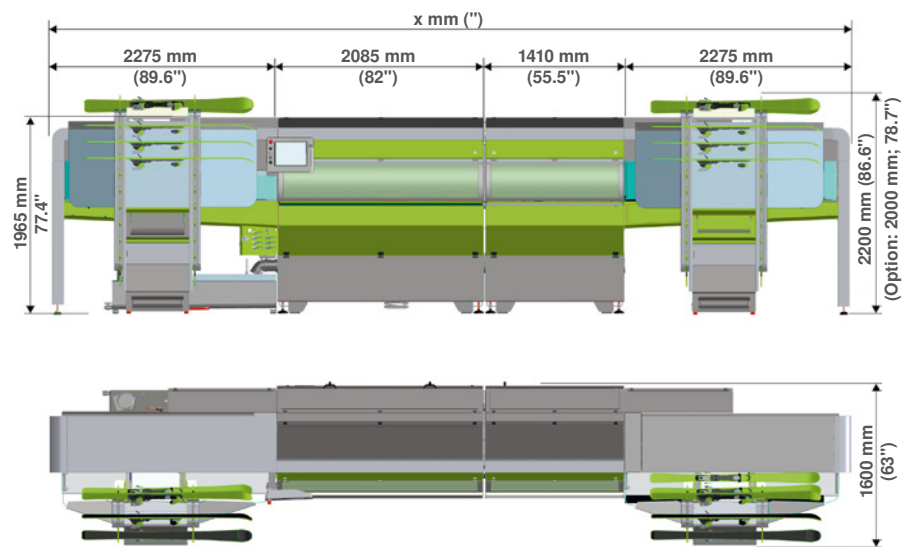


Discovery

Figures. Data. Facts.

Length dimension depends on machine type

Housing variants	Length of overall machine in mm (in)
1 x 2 module housing	5960 mm (234.6")
1 x 3 module housing	6635 mm (261.2")
2 x 2 module housing	7370 mm (290.2")
3 + 2 module housing	8045 mm (316.7")
2 x 3 module housing	8720 mm (343.3")
3 x 2 module housing	8780 mm (345.7")
2 + 3 + 2 module housing	9455 mm (372.2")
2 x 3 + 2 module housing	10130 mm (398.8")
4 x 2 module housing	10190 mm (401.2")



WINTERSTEIGER complete. Customer services.

WINTERSTEIGER sees its mission not only in the manufacture of innovative products for optimum customer benefit. Our demands and expectations go far beyond that. We understand the need for an accompanying partnership process that includes a range of optional services:

From planning to implementation.

WINTERSTEIGER provides complete system solutions for individual customer-specific requirements in all aspects of rental and servicing of skis and snowboards, including 3D planning, amortization and profitability analyses.

Strong customer service team.

A large team of extremely well-trained service technicians takes comprehensive care of the following:

- Machine set up
- Training courses
- Service stop-bys
- Preventive maintenance
- Advice
- Modifications
- Problem solving
- Repairs
- Support
- Fast spare parts supply

Individually tailored finance packages.

WINTERSTEIGER can offer you individually tailored finance packages, e.g. leasing or invoicing according to servicing demand.

Marketing Partnership.

WINTERSTEIGER will support you in advertising your ski service. Together we will optimize your efficiency using professional advertising materials.



Victories are developed in the mind. And with WINTERSTEIGER.

WINTERSTEIGER is the world market leader in service and rental solutions for the entire ski and snowboard sport. Sport shops, rental stations, well known ski and snowboard producers as well as leading ski federations trust in the system solutions and first class service from WINTERSTEIGER.

WINTERSTEIGER develops innovative system solutions for the rental and service of ski and snowboards. With this we concentrate highly on and take into consideration the various needs of our customers as well as recognizing the trends early enough to allow them to be brought into the product development.

With this strategy WINTERSTEIGER has established itself as competent partner in the planning and development of service work shops and rental stations. We accompany our customers starting with the evaluation of customer needs, the planning, financing solutions, trainings, personnel leasing, professional marketing support, all the way to our reliable after-sales-service.

The product range of Business Area SPORTS at a glance:

- Fully automatic service stations
- Base and edge grinding machines
- Racing service machines
- Base repair and binding adjustment equipment
- Waxing machines
- Rental software
- Rental, depot and drying systems
- Individual solutions and heating systems for active feet (BOOTDOC, HOTRONIC)





WINTERSTEIGER. A Global Player.

WINTERSTEIGER AG is an Upper Austrian machine building specialist and has focused on niche markets since its foundation in 1953.

The internationalization of the markets and the technological revolutions have become the deciding factors in the global competition. WINTERSTEIGER has always considered such

challenges as opportunities and has taken advantage of them. This has resulted in continuous growth, which is further ensured by the innovative power of its employees and driven

through strategic acquisitions. In this way we succeeded in providing the optimal conditions for long-term and stable partnerships with our customers.

The business fields of the company consist of:

■ SEEDMECH

- Turnkey solutions for plant breeding and research

■ SPORTS

- One-stop supplier for ski and snowboard rental and servicing
- Systems for hygienic drying of sports goods and work clothes
- Fit-optimizing solutions and individual sports shoe adjustments

■ WOODTECH

- Process solutions for precision thin-cutting, wood repairs and wood cosmetics
- Saw blades for wood and food

■ METALS

- Levelling technology machines and systems

■ AUTOMATION

- Plants and automation solutions for industrial manufacturing companies



Company head offices at Ried im Innkreis, Upper Austria

Success begins with the right decisions. At the right time.
We look forward to you!



First Class
WINTERSTEIGER
Ski & Board Tuning

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